



November 15, 2022

AWARD NOTICE
BL097-22
Purchase of Water Treatment and Water Reclamation Chemicals on an Annual Contract

Pursuant to the bids received on September 22, 2022 for BL097-22, Purchase of Water Treatment and Water Reclamation Chemicals on an Annual Contract the bid has been awarded to Airgas USA, LLC; Brenntag Mid-South, Inc.; C&S Chemicals; Carus, LLC; Cheney Lime & Cement Company, Inc.; Leslie's Poolmart, Inc.; Polytec, Inc.; PVS Technologies, Inc.; The Dycho Company, Inc.; Thornton, Musso, and Bellemin, Inc. and Univar Solutions USA, Inc. Please note the enclosed bid tabulation.

We appreciate your bid and interest in Gwinnett County.

Sincerely,

A handwritten signature in black ink that reads "Brittany Bryant".

Brittany Bryant
Purchasing Associate II

BB/km

Enclosure

ITEM #	DESCRIPTION	APPROX. QTY	Affinity Chemical, LLC (OS)				Airgas USA, LLC (L)				Aulick Chemical Solutions, Inc. (OS)				Brenntag Mid-South, Inc. (OC)			
			UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2
1	Liquid Sodium Hydroxide - Caustic Soda Bulk Solution	340,500 Gal	N/B	N/B			N/B	N/B			N/B	N/B			\$1.93	\$657,165.00	TBD	TBD
2	Calcium Hypochlorite Dry Product in 100 Pound Buckets	450 100 Lbs Bucket	N/B	N/B			N/B	N/B			N/B	N/B			\$267.00	\$120,150.00	TBD	TBD
3	Chlorine - Liquid in Standard DOT One Ton Containers - REJECTED	450 Ton	N/B	N/B			N/B	N/B			N/B	N/B			N/R	N/R		
4	Phosphate Corrosion Inhibitor Bulk Solution	110,000 Gal	N/B	N/B			N/B	N/B			\$12.77	\$1,404,700.00	0%	0%	N/B	N/B		
5	Fluorosilicic Acid Bulk Solution	76,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
6A	30% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	296,000 100 Wet Lbs.	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
6B	35% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	185,000 100 Wet Lbs.	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
7	Liquid Ferric Sulfate Solution in 275 Gallon Totes	100 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
8	Liquid Ferric Chloride - Bulk Solution	33,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9	Liquid Oxygen - LOX Bulk Liquid	1,130,000 100 Cubic Ft	N/B	N/B			\$0.41	\$4,633.00	5% increase	5% Increase	N/B	N/B			N/B	N/B		
9a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			\$125.00	\$2,000.00	0%	0%	N/B	N/B			N/B	N/B		
9b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			\$125.00	\$2,000.00	0%	0%	N/B	N/B			N/B	N/B		
9c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			\$175.00	\$2,800.00	0%	0%	N/B	N/B			N/B	N/B		
9d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			\$175.00	\$2,800.00	0%	0%	N/B	N/B			N/B	N/B		
10	Liquid Nitrogen Bulk Liquid	27,000 L	N/B	N/B			\$0.15	\$4,050.00	5% Increase	5% Increase	N/B	N/B			N/B	N/B		
10a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			\$125.00	\$2,000.00	0%	0%	N/B	N/B			N/B	N/B		
10b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			\$125.00	\$2,000.00	0%	0%	N/B	N/B			N/B	N/B		
10c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			\$175.00	\$2,800.00	0%	0%	N/B	N/B			N/B	N/B		
10d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			\$175.00	\$2,800.00	0%	0%	N/B	N/B			N/B	N/B		
10e	Parts, Material and Equipment, Percentage Charge Above Cost (Not to Exceed 15% of Actual Costs)	\$15,000.00	N/B	N/B			15%	\$17,250.00	0%	0%	N/B	N/B			N/B	N/B		
11	Calcium Oxide - Quicklime Bulk Dry Product	1,800 Ton	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
12	Aluminum Sulfate - Liquid Alum Bulk Solution	1,585,000 Gal	\$1.17	\$1,854,450.00	5% Increase	5% Increase	N/B	N/B			N/B	N/B			N/B	N/B		
13A	Sodium Hypochlorite - bulk liquid 12.5% Bulk Solution - REJECTED	321,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/R	N/R		
13B	Sodium Hypochlorite - tote liquid 12.5% Solution in 275 Gallon Totes	15 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/R	N/R		
14A	Citric Acid Based Cleaner - Bulk Solution	112,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			\$8.77	\$982,464.00	TBD	TBD
14B	Citric Acid Based Cleaner - Solution in 275 Gallon Totes	10 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			\$3,473.33	\$34,733.30	TBD	TBD
15	Hydrochloric Acid - 32% Solution in 275 Gallon Totes	19 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			\$1,039.50	\$19,750.50	TBD	TBD
16A	Oxalic Acid Solution, Bulk Solution	20,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			\$3.35	\$67,000.00	TBD	TBD
16B	Oxalic Acid Solution, Solution in 275 Gallon Totes	70 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			\$1,508.38	\$105,586.60	TBD	TBD
17	Sodium Aluminate Solution in 330 Gallon Totes	10 330-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
18	Magnesium Chloride Bulk Solution REJECTED	50,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
Total				\$1,854,450.00			\$45,133.00				\$1,404,700.00				\$1,986,849.40			

ITEM #	DESCRIPTION	APPROX. QTY	Burnett Lime Company, Inc. (OS)				C&S Chemicals (OC)				Carmeuse Lime & Stone, Inc. dba Carmeuse Americas (OS)				Carus, LLC (OS)			
			UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2
1	Liquid Sodium Hydroxide - Caustic Soda Bulk Solution	340,500 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
2	Calcium Hypochlorite Dry Product in 100 Pound Buckets	450 100 Lbs. Bucket	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
3	Chlorine - Liquid in Standard DOT One Ton Containers - REJECTED	450 Ton	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
4	Phosphate Corrosion Inhibitor Bulk Solution	110,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			\$10.35	\$1,138,500.00	0-50% Increase	0-50% Increase
5	Fluorosilicic Acid Bulk Solution	76,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
6A	30% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	296,000 100 Wet Lbs.	\$7.00	\$2,072,000.00	0%	0%	N/B	N/B			N/B	N/B			N/B	N/B		
6B	35% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	185,000 100 Wet Lbs.	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
7	Liquid Ferric Sulfate Solution in 275 Gallon Totes	100 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
8	Liquid Ferric Chloride - Bulk Solution	33,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9	Liquid Oxygen - LOX Bulk Liquid	1,130,000 100 Cubic Ft	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10	Liquid Nitrogen Bulk Liquid	27,000 L	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10e	Parts, Material and Equipment, Percentage Charge Above Cost (Not to Exceed 15% of Actual Costs)	\$15,000.00	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
11	Calcium Oxide - Quicklime Bulk Dry Product	1,800 Ton	N/B	N/B			N/B	N/B			\$364.40	\$655,920.00	0%	0%	N/B	N/B		
12	Aluminum Sulfate - Liquid Alum Bulk Solution	1,585,000 Gal	N/B	N/B			\$0.97	\$1,537,450.00	0-15% Increase	0-15% Increase	N/B	N/B			N/B	N/B		
13A	Sodium Hypochlorite - bulk liquid 12.5% Bulk Solution - REJECTED	321,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
13B	Sodium Hypochlorite - tote liquid 12.5% Solution in 275 Gallon Totes	15 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
14A	Citric Acid Based Cleaner - Bulk Solution	112,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
14B	Citric Acid Based Cleaner - Solution in 275 Gallon Totes	10 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
15	Hydrochloric Acid - 32% Solution in 275 Gallon Totes	19 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
16A	Oxalic Acid Solution, Bulk Solution	20,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
16B	Oxalic Acid Solution, Solution in 275 Gallon Totes	70 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
17	Sodium Aluminate Solution in 330 Gallon Totes	10 330-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
18	Magnesium Chloride Bulk Solution REJECTED	50,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
Total				\$2,072,000.00				\$1,537,450.00				\$655,920.00				\$1,138,500.00		

ITEM #	DESCRIPTION	APPROX. QTY	Chemrite, Inc. (L)				Chemtrade Chemicals US, LLC (OS)				Cheney Lime & Cement Company, Inc. (OS)				G2O Technologies, LLC (OS)			
			UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2
1	Liquid Sodium Hydroxide - Caustic Soda Bulk Solution	340,500 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
2	Calcium Hypochlorite Dry Product in 100 Pound Buckets	450 100 Lbs Bucket	\$235.00	\$105,750.00	0-30% Increase	0-30% Increase	N/B	N/B			N/B	N/B			N/B	N/B		
3	Chlorine - Liquid in Standard DOT One Ton Containers - REJECTED	450 Ton	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
4	Phosphate Corrosion Inhibitor Bulk Solution	110,000 Gal	\$14.24	\$1,566,400.00	0-30% Increase	0-30% increase	N/B	N/B			N/B	N/B			N/B	N/B		
5	Fluorosilicic Acid Bulk Solution	76,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
6A	30% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	296,000 100 Wet Lbs.	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
6B	35% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	185,000 100 Wet Lbs.	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
7	Liquid Ferric Sulfate Solution in 275 Gallon Totes	100 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
8	Liquid Ferric Chloride - Bulk Solution	33,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9	Liquid Oxygen - LOX Bulk Liquid	1,130,000 100 Cubic Ft	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10	Liquid Nitrogen Bulk Liquid	27,000 L	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10e	Parts, Material and Equipment, Percentage Charge Above Cost (Not to Exceed 15% of Actual Costs)	\$15,000.00	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
11	Calcium Oxide - Quicklime Bulk Dry Product	1,800 Ton	N/B	N/B			N/B	N/B			\$265.00	\$477,000.00	8-15% Increase	8-15% Increase	N/B	N/B		
12	Aluminum Sulfate - Liquid Alum Bulk Solution	1,585,000 Gal	N/B	N/B			\$1.49	\$2,361,650.00	10-25% Increase	10-25% Increase	N/B	N/B			\$1.25	\$1,981,250.00	15% Increase	15% Increase
13A	Sodium Hypochlorite - bulk liquid 12.5% Bulk Solution - REJECTED	321,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
13B	Sodium Hypochlorite - tote liquid 12.5% Solution in 275 Gallon Totes	15 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
14A	Citric Acid Based Cleaner - Bulk Solution	112,000 Gal	\$15.89	\$1,779,680.00	0-25% Increase	0-25% Increase	N/B	N/B			N/B	N/B			N/B	N/B		
14B	Citric Acid Based Cleaner - Solution in 275 Gallon Totes	10 275-Gal Tote	\$5,417.50	\$54,175.00	0-25% Increase	0-25% increase	N/B	N/B			N/B	N/B			N/B	N/B		
15	Hydrochloric Acid - 32% Solution in 275 Gallon Totes	19 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
16A	Oxalic Acid Solution, Bulk Solution	20,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
16B	Oxalic Acid Solution, Solution in 275 Gallon Totes	70 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
17	Sodium Aluminate Solution in 330 Gallon Totes	10 330-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
18	Magnesium Chloride Bulk Solution REJECTED	50,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
Total			\$3,506,005.00				\$2,361,650.00				\$477,000.00				\$1,981,250.00			

ITEM #	DESCRIPTION	APPROX. QTY	Leslie's Poolmart, Inc. (L)				Lhoist North America (OS)				Pencco, Inc. (OS)				Polytec, Inc. (OS)			
			UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2
1	Liquid Sodium Hydroxide - Caustic Soda Bulk Solution	340,500 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
2	Calcium Hypochlorite Dry Product in 100 Pound Buckets	450 100 Lbs. Bucket	\$229.99	\$103,495.50	5% Increase	5% Increase	N/B	N/B			N/B	N/B			N/B	N/B		
3	Chlorine - Liquid in Standard DOT One Ton Containers - REJECTED	450 Ton	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
4	Phosphate Corrosion Inhibitor Bulk Solution	110,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
5	Fluorosilicic Acid Bulk Solution	76,000 Gal	N/B	N/B			N/B	N/B			\$2.56	\$194,560.00	15% Increase	15% increase	N/B	N/B		
6A	30% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	296,000 100 Wet Lbs.	N/B	N/B			N/B	N/B			N/B	N/B			\$6.20	\$1,835,200.00	3-20% Increase	3-20% Increase
6B	35% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	185,000 100 Wet Lbs.	N/B	N/B			N/B	N/B			N/B	N/B			\$7.20	\$1,332,000.00	3-20% Increase	3-20% Increase
7	Liquid Ferric Sulfate Solution in 275 Gallon Totes	100 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
8	Liquid Ferric Chloride - Bulk Solution	33,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9	Liquid Oxygen - LOX Bulk Liquid	1,130,000 100 Cubic Ft	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10	Liquid Nitrogen Bulk Liquid	27,000 L	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10e	Parts, Material and Equipment, Percentage Charge Above Cost (Not to Exceed 15% of Actual Costs)	\$15,000.00	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
11	Calcium Oxide - Quicklime Bulk Dry Product	1,800 Ton	N/B	N/B			\$392.78	\$707,004.00	0%	0%	N/B	N/B			N/B	N/B		
12	Aluminum Sulfate - Liquid Alum Bulk Solution	1,585,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
13A	Sodium Hypochlorite - bulk liquid 12.5% Bulk Solution - REJECTED	321,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
13B	Sodium Hypochlorite - tote liquid 12.5% Solution in 275 Gallon Totes	15 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
14A	Citric Acid Based Cleaner - Bulk Solution	112,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
14B	Citric Acid Based Cleaner - Solution in 275 Gallon Totes	10 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
15	Hydrochloric Acid - 32% Solution in 275 Gallon Totes	19 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
16A	Oxalic Acid Solution, Bulk Solution	20,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
16B	Oxalic Acid Solution, Solution in 275 Gallon Totes	70 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
17	Sodium Aluminate Solution in 330 Gallon Totes	10 330-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
18	Magnesium Chloride Bulk Solution REJECTED	50,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
Total			\$103,495.50				\$707,004.00				\$194,560.00				\$3,167,200.00			

ITEM #	DESCRIPTION	APPROX. QTY	PVS Technologies, Inc. (OS)				Shannon Chemical Corporation (OS)				Sterling Water Technologies, LLC (OS)				The Dycho Company, Inc. (OS)			
			UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2
1	Liquid Sodium Hydroxide - Caustic Soda Bulk Solution	340,500 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
2	Calcium Hypochlorite Dry Product in 100 Pound Buckets	450 100 Lbs. Bucket	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
3	Chlorine - Liquid in Standard DOT One Ton Containers - REJECTED	450 Ton	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
4	Phosphate Corrosion Inhibitor Bulk Solution	110,000 Gal	N/B	N/B			\$27.77	\$3,054,700.00	TBD	TBD	\$12.16	\$1,337,589.00	10-20% Increase	10-20% Increase	N/B	N/B		
5	Fluorosilicic Acid Bulk Solution	76,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			\$3.35	\$254,600.00	15% Increase	15% Increase
6A	30% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	296,000 100 Wet Lbs.	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
6B	35% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	185,000 100 Wet Lbs.	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
7	Liquid Ferric Sulfate Solution in 275 Gallon Totes	100 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
8	Liquid Ferric Chloride - Bulk Solution	33,000 Gal	\$2.46	\$81,180.00	0-30% Increase	0-60% Increase	N/B	N/B			N/B	N/B			N/B	N/B		
9	Liquid Oxygen - LOX Bulk Liquid	1,130,000 100 Cubic Ft	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
9d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10	Liquid Nitrogen Bulk Liquid	27,000 L	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
10e	Parts, Material and Equipment, Percentage Charge Above Cost (Not to Exceed 15% of Actual Costs)	\$15,000.00	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
11	Calcium Oxide - Quicklime Bulk Dry Product	1,800 Ton	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
12	Aluminum Sulfate - Liquid Alum Bulk Solution	1,585,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
13A	Sodium Hypochlorite - bulk liquid 12.5% Bulk Solution - REJECTED	321,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
13B	Sodium Hypochlorite - tote liquid 12.5% Solution in 275 Gallon Totes	15 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			\$1,204.50	\$18,067.50	50% Increase	50% Increase
14A	Citric Acid Based Cleaner - Bulk Solution	112,000 Gal	N/B	N/B			\$28.17	\$3,155,040.00	TBD	TBD	N/B	N/B			N/B	N/B		
14B	Citric Acid Based Cleaner - Solution in 275 Gallon Totes	10 275-Gal Tote	N/B	N/B			\$9,424.25	\$94,242.50	TBD	TBD	N/B	N/B			N/B	N/B		
15	Hydrochloric Acid - 32% Solution in 275 Gallon Totes	19 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			\$1,542.75	\$29,312.25	50% Increase	50% Increase
16A	Oxalic Acid Solution, Bulk Solution	20,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
16B	Oxalic Acid Solution, Solution in 275 Gallon Totes	70 275-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
17	Sodium Aluminate Solution in 330 Gallon Totes	10 330-Gal Tote	N/B	N/B			N/B	N/B			N/B	N/B			\$2,537.70	\$25,377.00	50% Increase	50% Increase
18	Magnesium Chloride Bulk Solution REJECTED	50,000 Gal	N/B	N/B			N/B	N/B			N/B	N/B			N/B	N/B		
Total			\$81,180.00				\$6,303,982.50				\$1,337,589.00				\$327,356.75			

ITEM #	DESCRIPTION	APPROX. QTY	Thornton, Musso, and Bellemin, Inc. (OS)				Univar Solutions USA, Inc. (L)			
			UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2	UNIT PRICE	TOTAL PRICE	Renewal Option1	Renewal Option 2
1	Liquid Sodium Hydroxide - Caustic Soda Bulk Solution	340,500 Gal	N/B	N/B			\$2.02	\$689,308.20	3-5% Increase	3-5% Increase
2	Calcium Hypochlorite Dry Product in 100 Pound Buckets	450 100 Lbs. Bucket	N/B	N/B			N/B	N/B		
3	Chlorine - Liquid in Standard DOT One Ton Containers - REJECTED	450 Ton	N/B	N/B			N/B	N/B		
4	Phosphate Corrosion Inhibitor Bulk Solution	110,000 Gal	N/B	N/B			N/B	N/B		
5	Fluorosilicic Acid Bulk Solution	76,000 Gal	N/B	N/B			\$2.42	\$183,920.00	3-5% Increase	3-5% Increase
6A	30% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	296,000 100 Wet Lbs.	N/B	N/B			N/B	N/B		
6B	35% Liquid Calcium Hydroxide - Lime Slurry Bulk Slurry	185,000 100 Wet Lbs.	N/B	N/B			N/B	N/B		
7	Liquid Ferric Sulfate Solution in 275 Gallon Totes	100 275-Gal Tote	\$1,622.00	\$162,200.00	15-30% Increase	15-30% Increase	N/B	N/B		
8	Liquid Ferric Chloride - Bulk Solution	33,000 Gal	N/B	N/B			N/B	N/B		
9	Liquid Oxygen - LOX Bulk Liquid	1,130,000 100 Cubic Ft	N/B	N/B			N/B	N/B		
9a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B		
9b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B		
9c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B		
9d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B		
10	Liquid Nitrogen Bulk Liquid	27,000 L	N/B	N/B			N/B	N/B		
10a	Non-Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B		
10b	Non-Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B		
10c	Emergency Labor Equipment Maintenance Per Person, Business Hours (7am-4pm, M-F)	16 Hr	N/B	N/B			N/B	N/B		
10d	Emergency Labor Equipment Maintenance Per Person, Non-Business Hours	16 Hr	N/B	N/B			N/B	N/B		
10e	Parts, Material and Equipment, Percentage Charge Above Cost (Not to Exceed 15% of Actual Costs)	\$15,000.00	N/B	N/B			N/B	N/B		
11	Calcium Oxide - Quicklime Bulk Dry Product	1,800 Ton	N/B	N/B			N/B	N/B		
12	Aluminum Sulfate - Liquid Alum Bulk Solution	1,585,000 Gal	N/B	N/B			\$1.11	\$1,759,350.00	3-5% Increase	3-5% Increase
13A	Sodium Hypochlorite - bulk liquid 12.5% Bulk Solution - REJECTED	321,000 Gal	N/B	N/B			N/B	N/B		
13B	Sodium Hypochlorite - tote liquid 12.5% Solution in 275 Gallon Totes	15 275-Gal Tote	N/B	N/B			N/B	N/B		
14A	Citric Acid Based Cleaner - Bulk Solution	112,000 Gal	\$12.82	\$1,435,840.00	15-30% Increase	15-30% Increase	\$10.64	\$1,191,680.00	3-5% Increase	3-5% Increase
14B	Citric Acid Based Cleaner - Solution in 275 Gallon Totes	10 275-Gal Tote	\$4,100.00	\$41,000.00	15-30% Increase	15-30% Increase	N/B	N/B		
15	Hydrochloric Acid - 32% Solution in 275 Gallon Totes	19 275-Gal Tote	N/B	N/B			N/B	N/B		
16A	Oxalic Acid Solution, Bulk Solution	20,000 Gal	\$2.73	\$54,600.00	15-30% Increase	15-30% Increase	N/B	N/B		
16B	Oxalic Acid Solution, Solution in 275 Gallon Totes	70 275-Gal Tote	\$1,441.00	\$100,870.00	15-30% Increase	15-30% Increase	N/B	N/B		
17	Sodium Aluminate Solution in 330 Gallon Totes	10 330-Gal Tote	N/B	N/B			\$3,405.60	\$34,056.00	3-5% Increase	3-5% Increase
18	Magnesium Chloride Bulk Solution REJECTED	50,000 Gal	N/B	N/B			N/B	N/B		
Total				\$1,794,510.00				\$3,858,314.20		

Recommended Vendors:

Airgas USA, LLC
Attn: April Bode
2015 Vaughn Road, Bldg 400
Kennesaw, GA 30144
Phone: 770-318-7971
April.Bode@airgas.com

Brenntag Mid-South, Inc.
Attn: Stephanie Ubach
3200 Moon Station Road
Kennesaw, GA 30144
Phone: 270-855-0694
Subach@brenntag.com

C&S Chemicals
Attn: Mike Chandler
4180 Providence Road, Suite 310
Marietta, GA 30062
Phone: 770-977-2669
Sales@candschemicals.com

Carus, LLC
Attn: M. Chrissy Crockett
315 Fifth Street
Peru, IL 61354
Phone: 800-435-6856
Bids@carusllc.com

Cheney Lime & Cement Company, Inc.
Attn: Wayne Allen
PO Box 160
Allgood, Alabama 35013
Phone: 205-623-9620
Wa@cheneylime.com
Ar@cheneylime.com

Leslie's Poolmart, Inc.
Attn: Gigi Cazares
2005 E. Indian School Road
Phoenix, AZ 85016
Phone: 602-366-3999
Government@lesl.com

Polytec, Inc.
Attn: Jack Harmon
191 Barley Park Lane
Mooresville, NC 28115
Phone: 704-277-3960
Jackharmon@polytecinc.net

PVS Technologies, Inc.
Attn: Tatyana Lipanovich
10900 Harper Avenue
Detroit, MI 48213
Phone: 313-921-1200
Bids@pvschemicals.com

The Dycho Company, Inc.
Attn: J. Robert Shamblin
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PO Box 513
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Rob@dycho.com
info@dycho.com

Thornton, Musso, and Bellemin, Inc.
Attn: James Covington
PO Box 181
Zachary, LA 70791
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Univar Solutions USA, Inc.
Attn: Stacy Ziegler
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Muniteam-west@univarsolutions.com